



*"Investing in Africa's Future"*

**COLLEGE OF BUSINESS PEACE LEADERSHIP AND GOVERNANCE**

**PUBLIC SECTOR PROCUREMENT: MPM110**

**END OF SECOND SEMESTER EXAMINATIONS**

**APRIL/MAY 2018**

**LECTURER: Mr. MAZAMBANI**

**DURATION: 3 HOURS**

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### ***INSTRUCTIONS***

Answer Question one and Choose any three.

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Start each question on a new page on your answer sheet.

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The marks allocated to each question are shown at the end of the section.

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### Question 1

1. a) Write brief notes on the following in relation to public sector procurement

- I. Actors (2 marks)
- II. Beneficiaries (2 marks)
- III. Stake holders (2 marks)

1 b) List the essentials of a commercial contract (10 marks)

c) Explain the reason why tenders are advertised in the public media (5

d) Mention any four public goods or services that are provisioned by the public sector. (4 marks)

### Question 2

State any five principles that govern public sector procurement officers. (10 marks)

Discuss any three of those principles (15 marks)

### Question 3

- a) Outline bidding requirements that must be met by tenderers (15 marks)
- b) Discuss the tender opening process of an open tender (10 marks)

### Question 4

Discuss the components of an effective public sector procurement (25 marks)

### Question 5

Write short notes on the following

- I. Procurement planning (5 marks)
- II. Market research (5 marks)
- III. Need identification (5 marks)
- IV. Market review (5 marks)
- V. Specifications (5 marks)

### Question 6

Explain any five drivers for public sector procurement reforms. (25 marks)

**END OF PAPER**