



COLLEGE OF BUSINESS, PEACE, LEADERSHIP AND GOVERNANCE

COURSE TITLE: MPM 215 INTERNATIONAL RELATIONS AND DIPLOMACY
SEMESTER 1: NOVEMBER 2018 FINAL EXAMINATION
LECTURER: MR. I. FUNGAI
TIME: 3 HOURS

INSTRUCTIONS

Answer two questions from Section A and two questions from Section B.

Start each question on a new page in your answer booklet.

The marks allocated are shown at the end of the question.

Credit will be awarded for logical, systematic presentations.

Section A

Answer two questions from this section.

Question 1

If you were a leader of a small state in Africa, bargaining with a great power about an issue where your interests diverged, discuss the leverage and strategies that you could bring into play to improve the outcome of your state. (25 marks)

Question 2

Discuss the contrasting tenets of realism and liberalism. (25 marks)

Question 3

Discuss ways in which explanations of International Relations would change if women are considered the primary players than peripheral ones. (25 marks)

Question 4

Discuss one conflict over less tangible clashes of ideas in Africa. (25 marks)

Section B

Answer two questions from this section.

Question 5

Diplomacy consists of communication between officials with the intention to promote foreign policy either by formal agreement or tacit adjustment. Discuss the use of telecommunications as a mode of diplomacy. (25 marks)

Question 6

Diplomacy enables states to achieve the objectives of their foreign policies without resort to force, propaganda, or law. Critically examine how Turkey, Saudi Arabia and the United States of America have tried to address the disappearance of Saudi journalist Jamal Khashoggi after he was reported to have entered the Saudi consulate on 2 October 2018 by the Turkish authorities. (25 marks)

Question 7

Negotiation is the process of searching for an agreement that satisfies various parties. A real negotiation implies a win-win situation in which all parties are satisfied. Discuss five variables that are crucial to the success of negotiation. (25 marks)

Question 8

Discuss four possible outcomes in negotiation. (25 marks)