



*"Investing in Africa's Future"*

**COLLEGE OF SOCIAL SCIENCES, THEOLOGY, HUMANITIES AND  
EDUCATION**

**HPS 249 PSYCHOLOGY OF PERSONALITY & MOTIVATION  
END OF SEMESTER 1 EXAMINATIONS  
APRIL 2019**

**LECTURER: MR. P.T. TARONDWA**

**DURATION: 3 HRS**

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***INSTRUCTIONS***

1. Do NOT write your name on the answer sheet.
2. Answer all questions in Section A and two in Section B.
3. Begin your answer for each question on a new page.
4. Credit will be given for neat, well-written and lucid work.



### **SECTION A**

1. Briefly define the following terms:-

- a) Social class [2 marks]
- b) Personality [2 marks]
- c) Gender [2 marks]
- d) Ethnicity [2 marks]

2. With the use of examples, briefly examine how culture can influence personality development in a given society of your choice. [12 marks]

### **SECTION B**

3. With the help of suitable examples, analyse the relationship between social class and personality development. [20 marks]

4. Discuss how psychologists can apply Herzberg's theory of motivation in daily life. [20 marks]

5. Evaluate the relevance of the social cognitive theory of personality to the study of individual personality development. [20 marks]

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