



"Investing in Africa's Future"

FACULTY OF AGRICULTURE AND NATURAL RESOURCES

AEC301: FARM MANAGEMENT AND PLANNING

END OF FIRST SEMESTER EXAMINATIONS

NOVEMBER/DECEMBER 2016

LECTURER: MR J. MUSARA

DURATION: (3HRS)

INSTRUCTIONS

1. Do Not Write Your Name On The Answer Sheets.
 2. Use Answer Sheets Provided.
 3. Begin Your Answer For Each Question On A New Page.
 4. Credit Is Given For Neat Presentation Of Answers.
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AEC 301 Farm Management and Planning (SAMPLE 1)

Answer Question **ONE** and any other **THREE** Questions. Each question carries **25 marks**

1. a. Briefly explain consequences of the following on success of a smallholder farm:
 - i). Access to credit and [5 marks]
 - ii). Centralised decision making. [5 marks]b. Critique **three** dominant leadership approaches used by rural African agricultural units clearly highlighting how this impacts on their global competitiveness. [15 marks]
2. a. Explain **four** components of strategic planning that can be adopted by a farm manager for a small poultry business experiencing cashflow challenges. [12 marks]
b. Justify the need for training programmes in management of Small and Medium agricultural Enterprises (SMaEs). [13 marks]
3. a. Explain the management implications of the following farm attributes:
 - i). Farm Size. [5 marks]
 - ii). Farm Location. [5 marks]b. Evaluate the status of human capital development in smallholder farming communities of Southern Africa. [15 marks]
4. Elaborate on the view that *"the management of risks and uncertainties is the major determinant of success in agricultural enterprises"* [25 marks]
5. a). Explain the role of information systems in the management of farm units. [11 marks]
b). Give an account of planning and controlling clearly highlighting their implications on management of agricultural enterprises. [14 marks]
6. Examine how government policy dynamics impact on management of primary agricultural enterprises in Southern Africa. [25 marks]

END OF PAPER