



“Investing in Africa’s future”

COLLEGE OF BUSINESS, PEACE, LEADERSHIP AND GOVERNANCE

NMMS 103: INTRODUCTION TO MANAGEMENT

FINAL EXAMINATIONS

NOVEMBER 2021

LECTURER: MR T. NEMAUNGA

TIME: 5 HOURS

INSTRUCTIONS

Answer any one of the following questions

All questions, are essay questions.

The marks allocated to **each** question are shown at the end of the section.

Marks will be awarded for giving logical examples.

- a) Modern economies now operate in a highly competitive global environment in which change is a constant reality. As a result, it has become more and more necessary for individual economies to plan effectively in order to remain competitive. In detail explain how poor planning has resulted in poor economic performance for most African economies? [50]
- b) The Systems Theory talks about an organization being made up of individual sub-systems which will be working together towards the achievement of a common organizational goal. In detail explain how the different sub-systems of an organization like Africa University are working together to achieve a common organizational goal? [50]
- c) Abraham Maslow's contribution was mainly to try and identify the various needs that motivated the employees within the different levels of the organization. He believed that by knowing the needs, management will be in a better position to satisfy them. In detail, explain how modern organizations, like Vodacom, can use his theory of motivation to motivate its employees? [50]

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