

## **COLLEGE OF BUSINESS, PEACE, LEADERSHIP AND GOVERNANCE**

## NMMS 411: STRATEGIC MANAGEMENT

### END OF FIRST SEMESTER EXAMINATION

# **NOVEMBER 2021**

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**DURATION: 5 HOURS** 

**INSTRUCTIONS** 

ANSWER ONE QUESTION 1 FROM THIS PAPER

SOUND ARGUMENT AND ILLUSTRATIONS WILL EARN YOU MARKS

### **QUESTION 1**

- a) Basing yourself on Michael Porter's theory of competitive forces, assess the competitive position of an organization that you know and suggest a generic strategy for competitive advantage. (25 marks)
- 1. Phil Knight: CEO at Nike 2. Komatsu Limited 3 Apple Computer 1992 Bill Gates and the Management of Microsoft 4. 5. The Body Shop International 6. Adam Opel AG 7. Intel Corporation 8. The Harvard Business School 9. **Colgate Palmolive** 10. Jack Welch 11 Uber Jack Ma, Alibaba 12 13 E-bay 14 Amazon
- **b**) Describe the strategy process as explained in ONE of the following cases:

### **QUESTION 2**

(25 marks)

(50 marks)

According to Mintzberg, an organization has 6 parts.

a) Using concrete examples, explain in detail each of those six parts.

The way those parts are related to each other lead to six organizational configurations.

- b) Explain each configuration using a diagramme.
- c) Discuss whether there is a relationship in Mintzberg's theory between organizational configurations and coordination mechanisms.

### END OF EXAMINATION